

# A Yard & A Half Landscaping Cooperative, Inc.

Waltham, MA

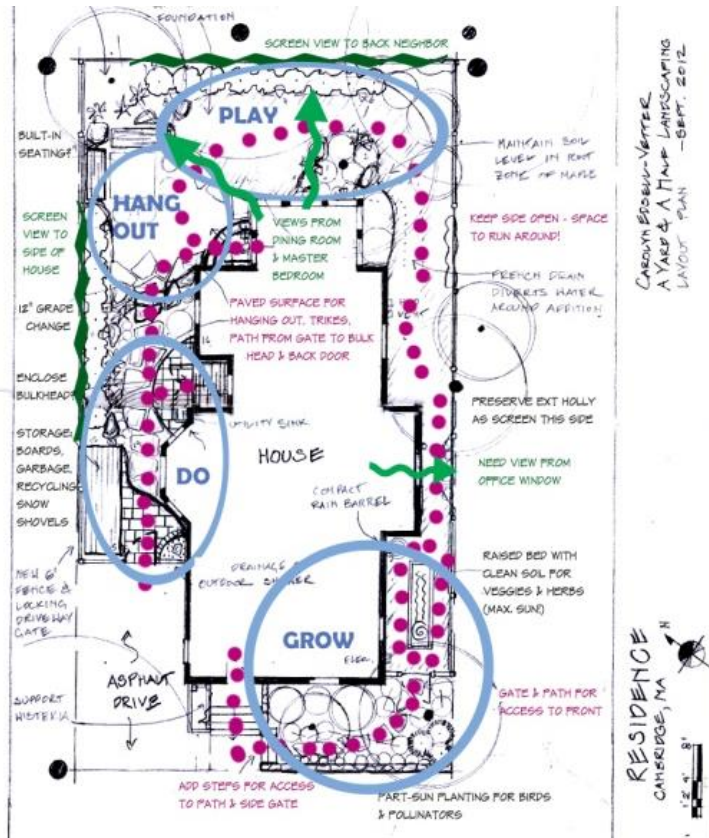
<http://www.ayardandahalf.com>

# About Us



- \* Established 1988
- \* 20 people
  - \* 4 construction crews
  - \* 3 maintenance crews
- \* Average tenure >9 years
- \* Everyone starts in the field
- \* \$2.2 million in sales in 2012
- \* Lifetime guarantee

# The Treehouse Project



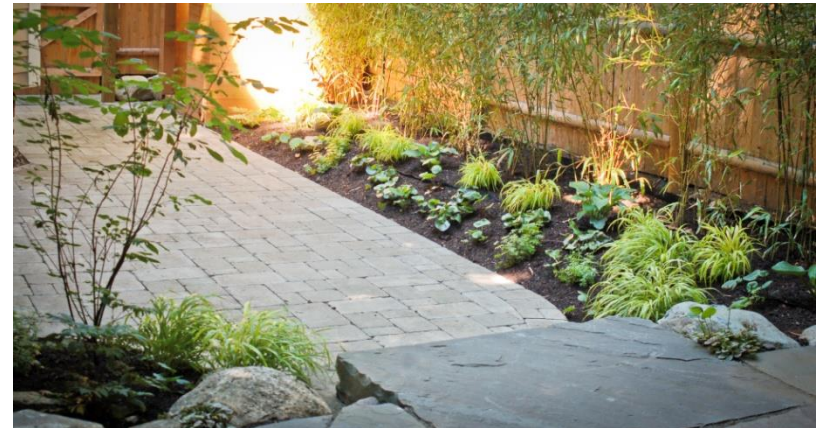
- \* Young, growing family
- \* “Green” renovation
- \* Environmentally conscious
- \* Recycled, Reused, Local
- \* Cramped space
- \* Beautiful canopy

# A Private Oasis

Ineffective Screening



Elegant Privacy





# Reasons to Be Outside

Neglected Planting Bed



Family Dining Area

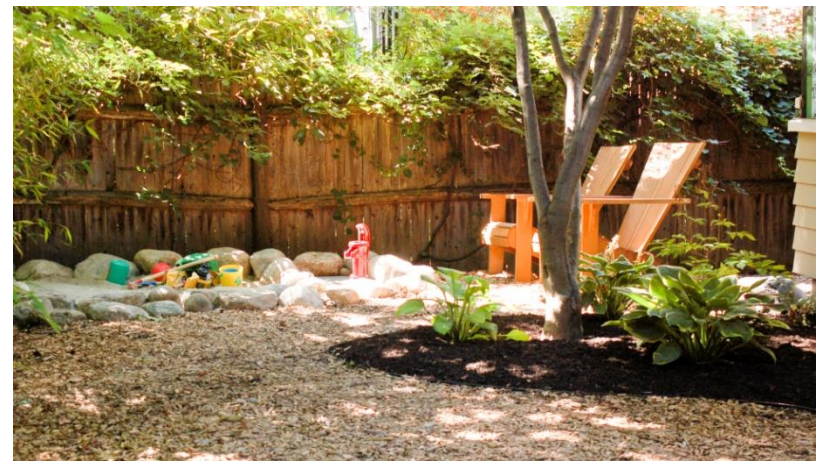


# Spaces for Living

Overgrown Shrubs

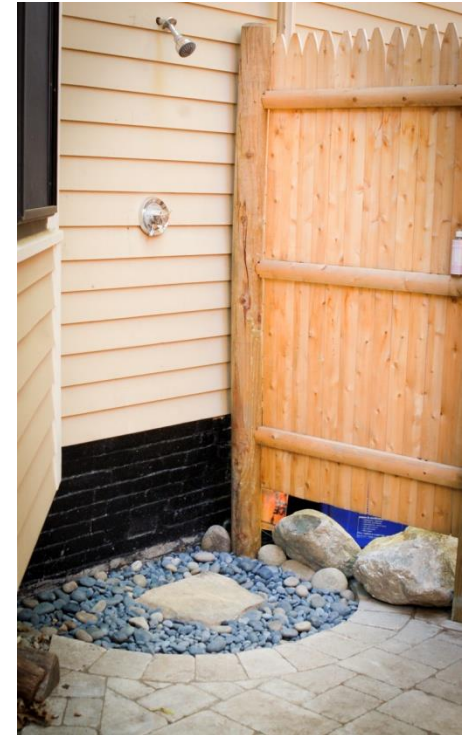
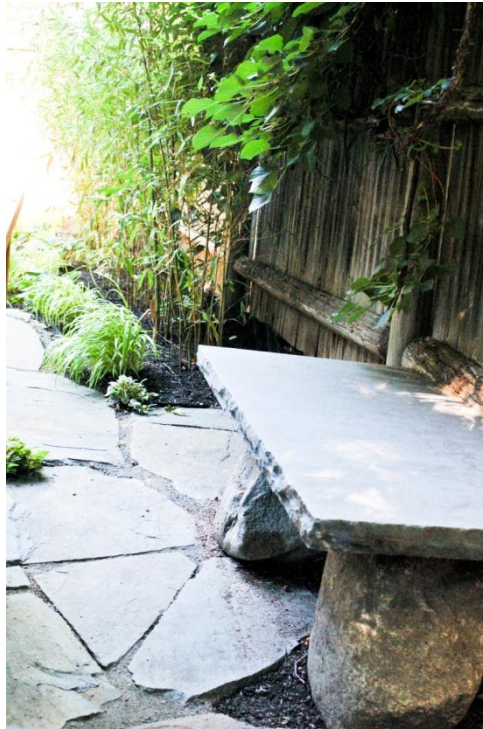


Sunny Playspace





# Invitation to Relaxation



# You Dream It...

## We Build It





Movie!



Opening Ceremony of Maze  
at Cedar Hill Girl Scout Camp

## (Un)Common Values

- \* \$10,000 pro-bono work per year
- \* Inc. Magazine “Winning Workplace”
- \* Worker-owned starting January 2014



## Making It Go

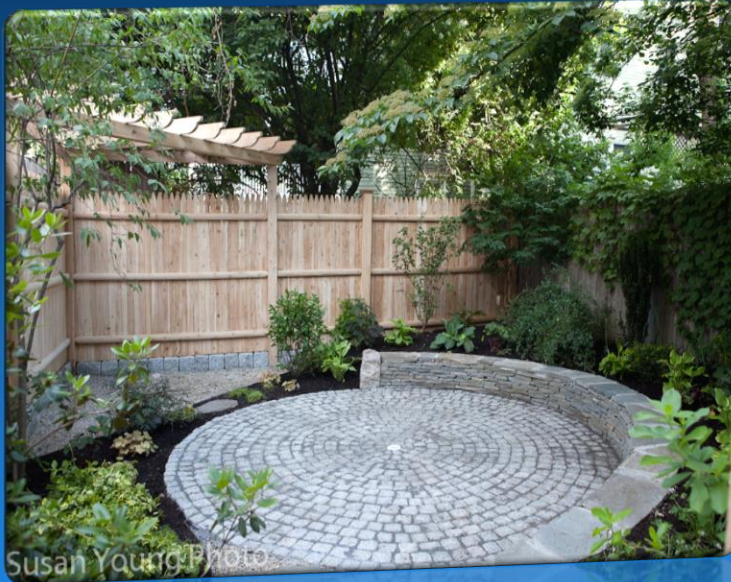
### Budget:

- \* 10% of property value

### Timing:

- \* Appointment – 1 wk
- \* (Design – 4-6 wks)
- \* Estimate – 1-2 wks
- \* Installation – 4-6 wks





## A Great Referral

- \* Landscape designer with 3-5 years experience
- \* New homeowner
- \* New parent
- \* Empty-nester
- \* Values quality, trust, social responsibility

# We Change Lives!

